



Canadian Institute  
*of Management*  
Maritime  
Chapter

Institut Canadien  
*de Gestion*  
Section *des*  
provinces maritimes

# ***nsc*** School of Business



- ❖ Professional
- ❖ Manager
- ❖ Recognition
- ❖ Advancement

## Business Administration Students

# Making CIM work for you

Connecting your career to the Management Resources you need



## **NSCC Business Administration Students**

Congratulations on choosing Nova Scotia Community College for your educational journey to a new and exciting career. The Canadian Institute of Management would like to introduce a special opportunity made specifically for NSCC students that allows you to work simultaneously towards your NSCC diploma and the professional C.I.M. designation.

## **The Canadian Institute of Management Maritime Chapter**

The Canadian Institute of Management (CIM) is Canada's nationally recognized professional management organization with over 3,000 members. The CIM was formed to help the development of existing managers and to develop aspiring new managers. More information on the CIM can be found on the national website: <http://www.CIM.ca> or the CIM Maritime website: [www.MaritimeCIM.com](http://www.MaritimeCIM.com)

### **How the NSCC-CIM Partnership can benefit you**

- ❖ **Earn Two credentials at once;** while working toward your NSCC **Business Administration Diploma** you can complete the required courses for the **Certificate in Management and Administration**. Having both credentials will give you a competitive advantage in the career marketplace.

### **Membership in CIM for the reduced Campus Member rate of \$50 + HST = \$57.50**

#### **Portfolio Ready Documentation**

- ❖ The CIM Certificates look great in a portfolio and are an excellent exhibit for graduates.

#### **Easy membership**

- ❖ Becoming a member is painless because the application process is streamlined.
- ❖ As an NSCC student, you become a member and then work towards the designation of your choice by completing the required courses.

#### **Various NSCC Course Delivery Options**

- ❖ Courses required for the CIM certificate are offered through the NSCC School of Business. Courses can be completed in a variety of ways; part of your BA diploma program and elective requirements, or through continuing education with either face to face evening courses and/or online delivery.

#### **Elimination of Course Transfer Credit Assessment Fees**

- ❖ For courses taken while not a CIM Member there is a course transfer credit assessment fee of \$50.00 + HST per course. However, if you become CIM member under the NSCC-CIM partnership, your official NSCC transcript allows you to get direct CIM credit for your completed NSCC courses. Doing the math on eight courses shows a major saving here.

#### **Networking, Volunteering and Professional Development Opportunities**

- ❖ Students often get opportunities to network with business professionals at social events or at Chapter meetings.
- ❖ NSCC graduates have become members of the Board of Directors for the Maritime Chapter and have had an opportunity to contribute to their own professional association – continuing their educational path.
- ❖ Professional development events are held based on membership needs and provide an opportunity to enhance valuable skills.

#### **Subscription to *Canadian Manager Magazine***

- ❖ The Canadian Manager is a magazine exclusively for CIM members. Not only do you get an opportunity to read the many articles about the management profession, you also have an opportunity to contribute articles to the magazine.



## Management Designations

CIM offers two certificates that are of interest to NSCC students, each of which will enhance your BA Diploma. You can earn both if you choose, while completing your Business Administration Diploma.

- ❖ **Certificate in Supervisory Management**
- ❖ **Certificate in Management and Administration**

### Certificate in Supervisory Management (CSM)

The CSM certificate outlined below requires the completion of three mandatory and one elective NSCC courses:

#### CSM Core Courses:

1. **Management Principles** (MGMT2025)
2. **Communications: Workplace Applications** (COMM2215)
3. **Business Law** (LEGL2000)

#### CSM Electives (need one):

- ❖ **Organizational Behaviour** (MGMT1010)
- ❖ **Economic and Global Environment** (ECON2015)
- ❖ **Marketing I** (MKTG1010)
- ❖ **Human Resource Management** (MGMT3015)
- ❖ **Finance I** (FINA3010)
- ❖ **Financial Management** (FINA2316)
- ❖ **Management Strategies** (MGMT3001)
- ❖ **Applied Ethical Decision Making** (MGMT3020)
- ❖ **Applied Entrepreneurship** (ENTR 4000)
- ❖ **Introduction to International Business** (FITT 3101)

### Certified in Management and Administration

The **Certificate in Management and Administration** requires the completion of **six mandatory** and **two elective courses** from this list of the following **NSCC courses**:

#### C.I.M. Core Courses:

1. **Management Principles** (MGMT2020)
2. **Communication Workplace Applications** (COMM2215)
3. **Business Law** (LEGL 2000)
4. **Finance I** (FINA3010)
5. **Financial Management** (FINA2316)
6. **Management Strategies** (MGMT3001)

### C.I.M. Elective Courses (need two)

- ❖ **Organizational Behaviour** (MGMT1010)
- ❖ **Economic and Global Environment** (ECON2015)
- ❖ **Marketing I** (MKTG1010)
- ❖ **Human Resource Management** (MGMT3015)
- ❖ **Introduction to International Business** (FITT 3101)
- ❖ **Applied Ethical Decision Making** (MGMT3020)
- ❖ **Applied Entrepreneurship** (ENTR 4000)

- Students will be awarded a **Certificate in Management and Administration** upon successful completion of the eight courses. This is a great showpiece for both your portfolio and job search.
- The prestigious **Certified in Management (C.I.M.)** Designation requires two years of documented supervisory/management experience in addition to the eight courses mentioned above.
- For students without managerial work experience, the two-year management experience requirement is usually completed after graduation. If you have had documented managerial work experience for two years, you may be able to apply for completion of this requirement. This experience must be documented by letters of reference, job descriptions and other work documents that unequivocally prove its authenticity.

**How to Become a Maritime Chapter Member:** Campus Member is a student enrolled in an NSCC Business Administration Program.:

- ✓ Complete the attached "**CIM Membership for NSCC Full Time Campus Member Application Form.**"
- ✓ Attach a check or money order for the \$50 + HST = \$57.50 membership fee. Make the payment out to "**The Canadian Institute of Management**".
- ✓ **Visa payments** go to <http://www.cim.ca/join> complete form and email to [info@MaritimeCIM.com](mailto:info@MaritimeCIM.com)

Cheques and Forms Mail to:

**Maritime Chapter  
Canadian Institute of Management  
60 Kata Court  
Hammonds Plains, NS B3Z 1N8**

## How to get your Certification

### Certificate in Supervisory Management

When you have completed the required four courses send your transcript and CSM request to the address above.

### Certificate in Management and Administration

When you have completed the required eight courses send your transcript and CIMA request to the address above.

### Certified in Management (C.I.M.) Designation

When you have two years of management/supervisory experience submit a C.I.M. application, along with two letters of reference and a current resume within six years of completing the required eight courses.

## How to Maintain Membership with CIM

When at NSCC you are considered a Campus Member. When you graduate from NSCC, you will be classified as a *Regular Member*. Maintaining your membership by paying annual dues as a Regular Member will ensure the continuity of your membership and your designation. Often, employers will assist or pay for this because of the professional benefits it can bring to their organization.

At the Maritime Chapter, we are looking forward to sharing the journey of professional development with you and being CIM members together.

### Contact Information:

Maritime CIM Chapter  
902.221.2374 [info@MaritimeCIM.com](mailto:info@MaritimeCIM.com)



## Canadian Institute of Management / Nova Scotia Community College Campus Member Application Form

*A Campus Member is a Full Time Student who is currently enrolled in a Business Program at a CIM recognized post-secondary institution.*

Name: \_\_\_\_\_

Address: \_\_\_\_\_ City/Town: \_\_\_\_\_

Province: \_\_\_\_\_ Postal Code: \_\_\_\_\_

Telephone: Day: \_\_\_\_\_ Evening: \_\_\_\_\_

Email: \_\_\_\_\_

Nova Scotia Community College Campus: \_\_\_\_\_

Program: \_\_\_\_\_ Concentration (if applicable): \_\_\_\_\_

Business Courses taken at other post-secondary institutions (Please attach transcripts.):

\_\_\_\_\_  
\_\_\_\_\_

Campus Membership Fees: \$50.00 + HST = \$57.50 per year  
(includes recognition of courses taken during that year and saves \$50.00 + HST = \$57.50 per course transfer fee).

**Please make check or money order payable to the Canadian Institute of Management**

I UNDERSTAND UPON GRADUATION MY DESIGNATION IS VALID AS LONG AS MY MEMBERSHIP  
REMAINS CURRENT WITH THE CANADIAN INSTITUTE OF MANAGEMENT.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

Please send application with transcripts and membership fee to:  
Maritime Chapter  
Canadian Institute of Management  
60 Kata Court  
Hammonds Plains, NS B3Z 1N8